

VINCE BARRETT

HOSPITALITY MANAGEMENT

EXPERIENCE

New Castle Hotels & Resorts LLC & Provender LLC 1996-2020

Vice President of Operations

- Overseeing Food & Beverage and Rooms operations.
- Designed acquisition and takeover protocols
- Design, Configured and Execution of Restaurant, Bar & Culinary Concepts;
 - Basil Mediterranean Grille / The Reserve / Rioja / 346 Blu / Salty's / Big Blu Martini / Godfrey's Grille / Limestone Grille Ripley's Oyster Bar etc.
- Created and implemented F&B, Rooms, and Operations standards
- Set up partnership with Johnson & Wales University to enhance education, build leaders, and boost management development
- Continued further employee education in partnership with AHLEI by providing online training for hourly associates

Provender LLC 1996-2020

Managing Director

- Developed Provender for NCHR to leverage purchasing power
- Achieved combined savings of \$1 Million +
- Generated \$320K+ in manufacturer rebates annually
- Generated \$475K+ through incentives annually for Provender LLC
- Sourced, negotiated, and implemented standards for food and beverage programs
- Created long term purchasing programs and partnerships; reducing overall operating costs to properties

New Development: Project Manager for NCHR

- Oversaw the opening process for new builds, acquisitions and property improvement plans
- Managed 33 properties from groundbreaking to opening
 - 4 Hilton Garden Inns
 - 4 Courtyards by Marriott
 - 1 Springhill Suites by Marriott
 - 3 Dual Branded Courtyard/Residence Inn
 - 2 Full-Service Renaissance
 - 2 Homewood Suites & Hampton Inn & Suites
 - 1 Autograph Selection by Marriott
 - 3 Westin Hotels
 - 3 Sheraton Hotels
 - 1 Cambria Hotel
 - Several independent hotels



CONTACT



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IN ADDITION

Network Hospitality President/Owner

- Owned & Operated
 - The Garrison Inn, Newburyport, MA
 - The Inn for All Seasons, Plymouth, MA
 - The Danvers Suites Hotel, Danvers, MA
- Consultant specializing in Culinary Arts, Beverage Programming, Hotel Room's Operations, collaborative purchasing & rebate programs, property development & management

ACHIEVEMENTS

- FTA Lifetime Achievement Award - 2020
- AH&LA - Chairman for the F&B Committee
- Advisory board for F&B & Rooms with Marriott International, F&B Magazine, AHL&EI, and H.E.E.
- Developed, designed and own copyrights to a "Menu Engineering Program" and "Yield Management Tool"

References available upon request