

Briton Elizabeth Alonso

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Objective – To utilize my sommelier training, wine knowledge and dynamic personality to facilitate excellent customer service, propagate sales of high quality wine and spirits as well as provide information, marketing and education of exciting brands.

Experience

Vernick Food & Drink/Vernick Wine

2031 Walnut Street, Philadelphia, PA

July 2018 – June 2020

Contact Ryan Mulholland (267) 639-6644

Retail Manager/Floor Manager

- Curated bottle selections for store, maintained daily operations including purchasing and inventory
- Achieved Philadelphia Magazine's Best of Philly 2020 Wine Shop during first year of operation
- Spearheaded wine education of restaurant floor staff

Wine-O-Rama/Lush Wine and Spirits

1412 West Chicago Avenue, Chicago, IL

January 2018 – July 2018

Sales Consultant

- Built list of new accounts while maintaining business with existing clients
- Suggest specific selections for clients based on restaurant/store program
- Provide excellent client service at all times

Prime & Provisions

222 North La Salle Drive, Chicago, IL

April 2016- December 2017

Contact Adam Sweders (312) 726-7777

Sommelier/Bartender/Server

- Floor sommelier during busy dinner services; assisted guests, kept wine tower stocked
- Sat in with representatives to find new items for wine list
- Worked high-volume bar and dining room

RPM Steak

June 2014 - April 2016

66 West Kinzie Street, Chicago, IL

Server

Contact Richard Hanauer (312) 284-4990

- Studied under Wine Director to achieve Level II certification through Court of Master Sommeliers
- Worked intensely pairing wine with all menu items and featured seasonal ingredients
- Fine dining/personable service

Del Frisco's Double Eagle Steakhouse

1221 Avenue of Americas, New York, NY

July 2010 – April 2014

Contact (212) 575-5129

Server

- High-volume
- Fine dining service
- Extensive wine program

References

Ray Gazdzinski – (267) 650-6119 – Wine Director at Vernick Food & Drink

Scott Zoccolillo – (302) – 507-1063 – Wine Director at Del Frisco's Double Eagle Steakhouse Philadelphia

Michael Taylor - (773) 368-7301 - Central Regions Manager for Wilson Daniels

Education

Court of Master Sommeliers, Level II Certified Sommelier, 2015 - Walter Clore scholarship recipient

Wine and Spirit Education Trust, Level Two Award Certified, 2013

Florida International University, Miami, FL., B.A., Journalism, 2010